

www.ElliottElectric.com















































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BASIC SERVICES

PERSONAL SERVICE

It means a lot. Your business with Elliott Electric Supply is personal to us. Our sales crew strives to make this relationship a great one. We promise to make ourselves readily available for anything you may need. We consider our customers our friends and we have a deep interest in their success.

TRUSTED BRANDS

We partner with respected brand manufacturers throughout the industry to provide customers the highest quality products at the best price. In addition, having single or minimal source relationships provide an advantage to price negotiations for Elliott Electric Supply, in which our customers will also benefit.

24/7 EMERGENCY SERVICE

We provide personal phone numbers customers can call anytime something pressing comes up. Certain areas even offer special hotshot deliveries and other round-the-clock services so that we can react quickly to whatever is needed, 365 days a year. Numbers are available on our website and in our app.

FREE CATALOG

Our 240+ page product catalog is updated, printed, and mailed to customers free of charge. Additionally, the electronic version is updated quarterly and is available through our App. Our inventory is available in real time with your discounted price on ElliottElectric.com.

COST CUTTING

We have knowledgeable people behind the sales counter doing things right the first time! This translates to a vastly improved experience for you—when you can promptly get the inventory you need with minimal confusion and hassle. What's more, we have team members who specialize in crucial cost-cutting areas, like project management, inventory maintenance, quotations, and custom software.

HUGE INVENTORIES

Elliott Electric Supply has over 160 locations, with over \$190 million in inventory. This means over 100,000 different types of items & parts are available through our locations and distribution centers. Our business is modeled on the simple concept of having what you need, in-stock, all the time—something that's increasingly rare among the competition.

PRODUCT AVAILABILITY

Our system tracks inventory levels in real time. We transfer between our numerous locations, expedite orders from the manufacturer, provide 24/7 emergency orders and hotshot deliveries. Chances are it's in your local store, if not, it's usually only a day away. If we don't have it, we'll get it!

PRODUCT WARRANTIES

Quality manufacturers provide quality warranties, some even offer lifetime. Our Elliott Electric Supply sales crew can provide detailed warranty information on an item-by-item basis. Warranty info is also available in our product catalog.





HASSLE-FREE RETURNS

Any normally stocked item in resalable condition purchased from Elliott Electric Supply may be returned at any time for full credit. Some exclusions may apply.

EASY TO PURCHASE

We accept Cash, Check, Visa, Discover, American Express, & MasterCard at point of sale.

IN-HOUSE CREDIT

For maximum convenience, we offer an in-house line of credit. Customers can simply download the credit application and follow the instructions. We also allow customers to maintain multiple Job Accounts (Sub-Accounts) with specific credit lines for each. Our credit department will go out of their way to work with customers to help write the sale.

SAME ACCOUNT EVERYWHERE

Customers can find us all across an enormous region of the South Central United States. In any of our 160+ locations customers will have the same price, receive the same loaded discounts and use their same account. This can be a significant advantage to regional customers and customers who travel for jobs.

FREE SCHEDULED DELIVERIES

We offer free deliveries when scheduled ahead. Normally deliveries are made same day. We'll work with our customers to time deliveries as needed, whether they are daily, weekly, bi-weekly, or monthly scheduled deliveries, which saves you fuel, transportation, & storage costs.



INVENTORY SERVICES

REAL-TIME INVENTORY DATA

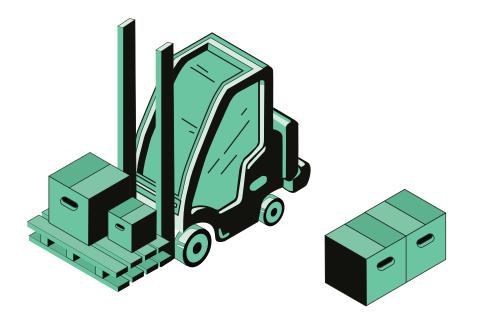
We believe it's crucial for customers to know where their inventory is at any given moment. That's why our system tracks inventory in real time at each location as well as on our trucks.

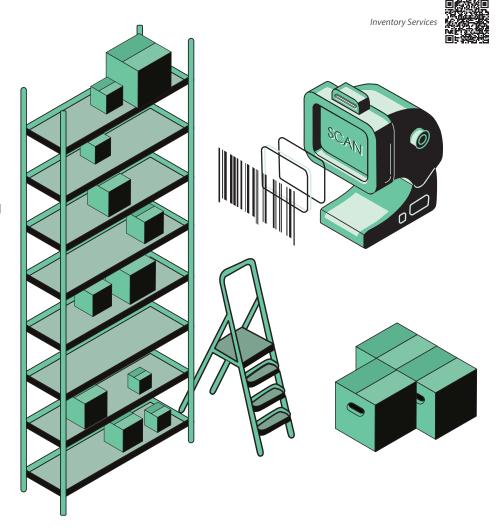
CONSIGNED INVENTORY

We will put our inventory on site in a customer's secured site. We won't bill them until they use the material. We typically go out and count the material once a week and then bill and replace whatever is missing/used.

QUOTATIONS

We can provide fast and accurate pricing quotes for jobs of any size and duration, keeping customers well within their project budget. We will work closely with customer's Bills of Materials to find areas where we can save additional costs. Quote files are always saved electronically for future reference.





CUSTOM LABELING & PACKAGING

We're happy to accommodate any specific needs customers may have when it comes to custom labeling, barcode printing, packaging, and upon request, parts assembly. Certain restrictions may apply, but we typically can work with any special requests.

EMPLOYEE RESOURCES FOR INVENTORY MGMT

Sometimes projects are so big that it makes sense to have staff on-site dedicated to inventory maintenance & management. We can make this happen. Customers can have their very own Elliott Electric Supply facilities, inventory, and personnel on hand. We'll make sure they have everything they need at all times!

PROJECT MANAGEMENT

WE CAN HELP YOUR NEXT JOB BE HASSLE-FREE.

- A dedicated Project Manager will directly assist your project from start to finish.
- We provide a wealth of resources, including O&M Manuals.
- We handle Shipment Scheduling as needed. We also offer on-site supply solutions.
- Billing & Change Order Recaps are provided on every project.
- Design & Build services are available for custom projects.
- We assist with freight claims on direct manufacturer shipments, and more.



BIG JOBS MEAN BIG SERVICE

We are happy to help you manage projects of any size from start to finish. To continuously earn your business, we bring efficiency and peace of mind to your job experience. Enjoy smooth workflow as we assist in scheduling and delivering your supplies. We work within your budget and minimize hassle and cost for you.

PROJECTS WITH STORED MATERIAL



Our space can be your space. If a customer's project has limited room for inventory, we can store their inventory with us for a storage fee. We'll set up a shipment schedule to bring customers the right stuff at the right time.

What you get...

- A secured, insured warehouse to store material.
- Risk Shifted to Elliott Electric Supply of Lost, Damaged, or Misplaced material... we lose or damage it we pay for it.
- Material Properly Received and Checked.
- Filing of Freight Claims.
- Delivered to your jobsite at your convenience.
- Moffett/Forklift on Elliott Electric Supply trucks are available for Deliveries (lift gates and pallet jacks standard on all trucks)
- Breakdown and Custom Re-Palletizing for material to take what you need when you need it.
- Security and Fire Sprinkler System in Warehouse
- Photos and Bin Location of Material available upon request
- **Custom Labels with Designators**
- Insurance Documentation available upon request.
- Elliott owned 18 Wheeler flat-bed truck available for large deliveries.



INVENTORY SERVICES



ON-SITE JOB TRAILERS

When your next major construction project demands continual service, on-site Elliott Electric Supply trailers are at your disposal. Think of it as your very own Elliott Electric Supply store right on your jobsite - no additional shipping time required. With a proven record of success, onsite Elliott Electric Supply trailers can help get your job done faster, and as always, at lower cost.

- We will stock the on-site supply facilities with everything you need
- You will only be billed for what you use, so just grab what you need.
- We can continually monitor your supplies, ensuring availability, fitment, and replenishment as needed







Scan the QR code to the left for more information.

JOB CARTS

We offer roll around cages full of material to deliver directly to customer's jobsites. We'll go back on a schedule and swap out or restock those job carts with new material. The carts act as a lockable, mobile mini-stockroom; great for repeating jobs going down a line.







Common Wire Colors & Sizes

Size	G	480/277		N	208/120		0	N
#4								
#3								
#2								
#1								
1/0								
2/0								
3/0								
4/0								
250								
300								
350								
400								
500								
600								

WIRE SERVICES

Wire Paralleling

Elliott Electric Supply can help get your job done quicker with parallel reels. If your job requires multiple conductors going through the same space, why not have them put on a reel together? This small step can save time, labor, cost, headaches and sometimes, sanity.



Wire Cutting

Hauling around more wire than you need can waste space and increase fuel consumption. For a small fee, Elliott Electric Supplycan cut your wire to your specified foot length, so you can havewhat's required for you job while reclaiming precious space and reducing costs.

Pulling Heads Installation

Elliott Electric Supply can save you significant time and cut your labor costs on wire pulls by installing pulling heads. Our employees are professionally trained with proper installation techniques and we guarantee heads installed by Elliott Electric Supply will not come off during pulls.

SIMpull™* Reel Rentals

Are you struggling with unwinding wire from a stationary reel? Elliott Electric Supply offers SimPull Reel Rentals so you can unroll your wire with ease.

Trailer/Truck and A-Frame Rentals

If you don't have the means (or don't want) to lug reels to your jobsite, you can rent a loaded trailer or truck for a few hours from Elliott Electric Supply. You can pull wire right from the trailer, expediting your pulls. Just let us know when you're done, and we'll clear it out. We can also rent A-frames, where we'll load it on the frame for you, so you can just drop the whole thing on the job site, and you're ready to go!

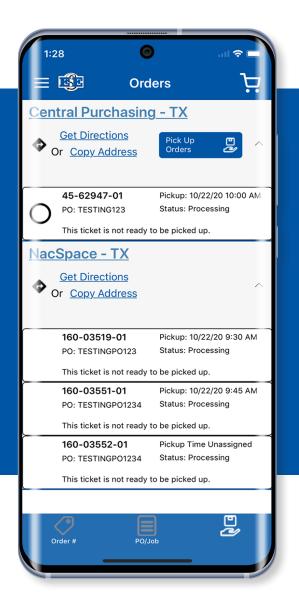






*SIMpull Reels are a trademarked product by Southwire Company LLC.

MOBILE APP





We Deliver... Lower Cost, Quality Products, and Personal Service

Install the Elliott Electric Supply App Right Now!

Yes, we have an app for that. There are a ton of features customers can use on the go already with more being added with every update. PIN approval, Live Chat, digital catalog, website, events, promotions, products, references and store locations right in a customer's pocket.



- **Access Your Account**
- **Contact Elliott Electric Supply**
- **View Digital Catalog**
- **View The Electric Times**
- Link to ElliottElectric.com

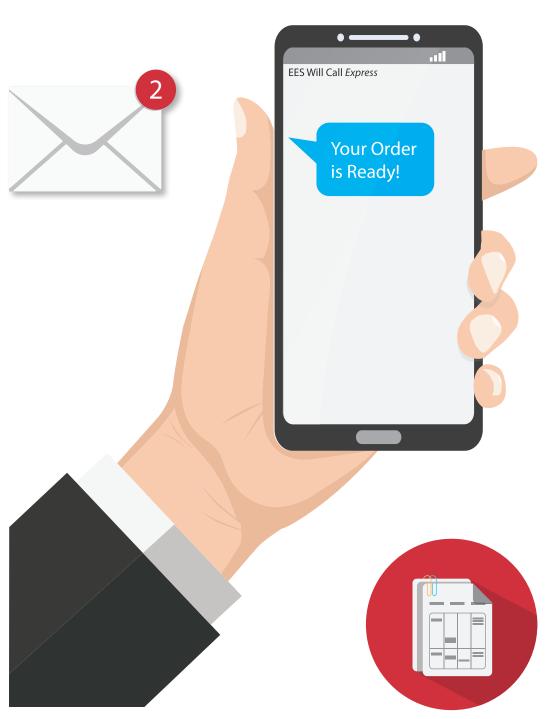


Android

- Check Order/PO Status
- **Search Products**
- **Fingertip References**
- **Find Store Locations**
- And Much More!

At Elliott Electric Supply, we are constantly thinking of new ways to assist our customers. It is our goal to provide you with truly personal service and the best time-saving tools in the industry, both before and after the purchase. Our team includes experts who specialize in streamlining your costs with maximum convenience to you, and all of our electronic tools are developed in-house by teams of programmers invested in the quality of your experience with Elliott Electric Supply.





TECHNOLOGY SERVICES

WILL CALL EXPRESS

We're proud to offer a highly streamlined process for picking up your material fast at Elliott Electric Supply locations. We send you text message notifications when your material is ready to be picked up, and you can view the status of your order at anytime using the Elliott Electric Supply App!

WILL CALL CURBSIDE

Elliott Electric Supply is proud to offer Will Call Curbside, a free service for those who use our will call services. Now, when you pick up your will call tickets, simply park at the Will Call Center and let us know you've arrived. Our app enables you to confirm orders and input security PINs through your mobile devices. After the orders are processed, we hand-deliver your materials and if needed, load them into your vehicle.

ELECTRONIC ACCOUNT TOOLS

Similar to Regional Account Services, this brochure is a collection of web/app tools that customers get when they do business with us. Some of the services mentioned include Consistent Pricing, Consolidated billing, Schedule Online Payments, PO Recap Reports, Remote Invoice Approval, Custom Part Ordering and Rapid Entry.

TEXT NOTIFICATIONS

Customers can get select text notifications when their order is ready for pick-up on Will Call orders, when their order is put on our delivery truck, when their order is the next stop, and when their order is delivered.

SUMMARY BILLING

For our customers' convenience, we can consolidate all of their billing activity for each month in a single, summarized report. Or, if they prefer weekly bill summaries, we can do that too. Customers can customize their Summary Billing options on our website.

TECHNOLOGY SERVICES



DIRECT EMAIL FOR INVOICES & STATEMENTS

We support a wide variety of direct email options for customers' statements and invoicing, as well as FTP and traditional fax & mail. All email capabilities can be configured through our website. Customers can choose separate emails for each invoice, one email with individual attachments for each invoice, or one email with all invoices in a single document.

ADVANCED SHIPPING NOTICES

We can send advance shipping notices through EDI or via email in PDF format, when an order is about to be shipped. Customers can also receive these notifications through our Mobile App. Additionally, customers can use the recent orders page on our website to check order status and drill-down into the shipment(s) for each order.

EXTENDED DATA

We have some customers who require extended data on each order. We can load custom fields and make them required or optional on each order. It could be a truck number, crew number, machine ID, Job #, etc. Anything they want we can probably handle.

DIRECT PRICE FILES

Our price files offer great flexibility and can be customized directly from our website. Customers can base their price files on different item sets, such as "Your Inventory", items from all orders during the past 12 months, discounted items, etc. Customers can also customize the price file data layout as desired.

THIRD-PARTY PRICERS

If a customer uses a separate pricing service, we can send their price files to a third party at their request. Some of the common third part pricers are Net Pricer, Supplier Xchange, TurboBid, Vision InfoSoft, Accubid, BHSestimator and McCormick. We can also provide price files to any others upon request.

E-PROCUREMENT / PUNCH-OUT SUPPORT

We support the most prominent business-to-business (B2B) and cloud-based service formats for e-Procurement (commonly called "PunchOut," "supplier exchange," or "procure-to-pay" software). Some of the 3rd parties we support are ADP, Ariba, Oildex, OSN, Power Purchase, SuccessWare21, Texas BuyBoard and Vantage Group.

PO NUMBER FORMATTING

We can configure our PO number to conform to a customer's requirements to avoid billing errors and delays, and also help avoid using the wrong account.

AUTOMATED PURCHASE ORDERS

We can receive customer purchase orders electronically in cXML format for fast, automated processing. Just send the XML file to epo@elliottelectric.com and we will process the file, create an order, and send an acknowledgement message, with further options for status & shipment tracking.

ELECTRONIC DATA INTERCHANGE (EDI)

Electronic data interchange (EDI) is a widely used method for transferring data between different computer systems or networks. Useful for businesses of all sizes, especially large operations, automation via EDI improves your workflow with instant invoicing, purchase orders, acknowledgements, and notifications for PO & shipment status.

Options for EDI Delivery:

- **VAN** (value added network) A VAN acts as a regional post office. It receives transactions, examines the 'From' and 'To' information, and routes the transaction between you and Elliott Electric Supply.
- AS2 is a direct communication protocol that we use to establish direct connections with our customers for sending and receiving EDI documents.

We support these EDI Documents:

- 810 document Outgoing Customer Invoices
- 850 document Incoming Purchase Orders
- 855 document Outgoing PO Acknowledgement
- 856 document Outgoing Advance Shipping Notice
- 860 document Incoming Purchase Order Changes



TECHNOLOGY SERVICES



TAKE CONTROL OF YOUR INVENTORY

AIM services simplify the hassle of managing your inventory so wherever you go, your inventory stays stocked.

ON-SITE SUPPLY TRAILERS

Even at the most remote locations, we deliver containers fully supplied with your inventory. Restocking is as easy as contacting your sales rep. Consignment inventory also available.

SERVICE VEHICLES

Restock your trucks with ordered inventory or come to any of our locations and we will do it for you.

MRO FACILITIES

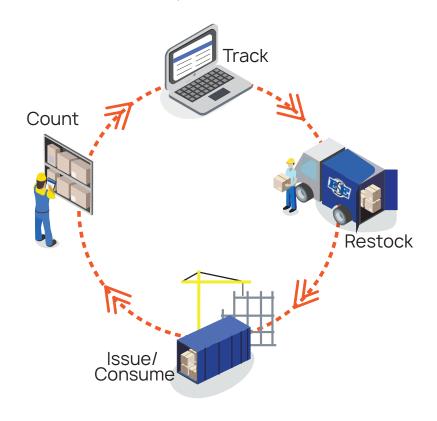
Keep track of what inventory each department uses while trend reports ensure you have only the supplies you need.

MULTI-PHASE PROJECTS

Schedule incoming inventory that fit each stage of your project so you have what you need, when you need it, to help prevent overstocking and reduce stock outs.

OVERSTOCKED MATERIALS AND WAIT TIME COST YOU

With AIM, you stock your job site with only the inventory you need and have it delivered when you need it.



MANAGE YOUR SUPPLY

- Track inventory usage and trends with your job site, service trucks, or facility.
- Count inventory as your materials are used, even without internet connection.
- Restock manually or on your own schedule

Scan the QR code to the right for more information





TIERS OF CUSTOMIZED CONTROL

AIM Basic Simple Integration (VMI)

Basic service is a complete vendor managed inventory, meaning we count, order, and restock all your inventory on your schedule.

Ideal for: Commercial construction projects • Maintenance facilities • Shop inventories • Job sites

AIM Basic+ Customized Control

Basic+ lets you decide what to self-manage and what to automate. You can count issued inventory in real time, create custom PO#, and adjust your incoming inventory anytime. Tracking reports let you know when to reorder, which can be done automatically or by those with access.

Ideal for: Contractors with multiple jobs • Service trucks • Maintenance facilities

AIM Pro Full Tracking

In addition to Basic+ features, with AIM Pro, you can create your own tracking codes for nearly every element of your job site, giving you complete control of where your inventory is, where it is going, and how it is used.

Ideal for: Multi-phase construction projects



WHY CHOOSE AIM:

- ☑ Save up to 30% on labor costs
- ☑ Avoid running out of stock
- ☑ Schedule inventory deliveries
- ☑ Track inventory with custom reports
- ☑ 24/7 In-house Technical Support
- ☑ Cloud-based software
- ☑ Reduce number of invoices
- ☑ Match Point of Sale data to invoices



You can let us set up and manage your automated features, or do it yourself

Get Started Now

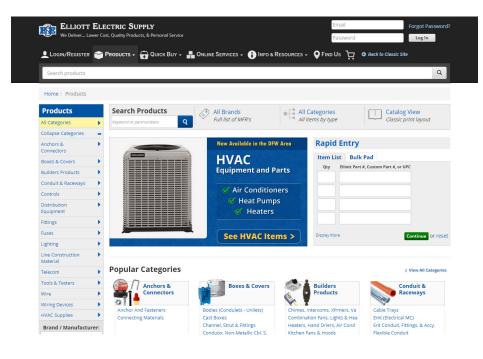
Visit <u>www.ElliottElectric.com</u> for more details or contact your local Elliott Electric Supply sales representative.

WEBSITE SERVICES

Website Services

PRODUCTS SECTION ON WEBSITE

For those who don't know, we have had some great new additions to our Product Section on our website. Customers can now access a quick Add-To menu, Catalog View, filter search results with Product Attributes, compare items side-by-side and more. We've also revamped our categories with thumbnail menus for faster finds.



CUSTOM PART NUMBERS

Some customers have their own part numbers. We can support loading their numbers too, so you can enter an order using their catalog number and when we print our ship tickets it will display their part number and ours to keep their receiving departments happy.

CUSTOM LISTS

Custom Lists let customers store lists of products they purchase frequently for easy reordering. Items can be easily added to Custom Lists while browsing our products, and quantities can be changed at any time. Customers can even add multiple copies of a list to their cart. Pre-defined "Featured Lists" can help customers get started.



MOBILE FRIENDLY

Accessing ElliottElectric.com has never been more convenient. With our new mobile friendly website, you can carry our entire supply store in your pocket, manage your accounts from your phone, receive update notifications on your orders, and more!

For all of those times you're not at your computer and need to use your mobile device or tablet, our new mobile friendly site makes it quicker and easier to access your accounts and review orders.

RAPID ENTRY

Rapid Entry allows customers to quickly order or quote items using Elliott Part numbers, custom part numbers, or UPC numbers through Item List or Bulk Pad. Item List features Auto-Complete, conveniently listing matching part numbers as you type. Bulk Pad lets you copy and paste parts and quantities directly from a computer.

PO RECAP REPORT

We provide the real time status of customer purchase orders. Customers can instantly see the total amount ordered, invoiced, and not yet invoiced. This also provides a list of all items on the purchase order or job account, all items that are still on order, and shipment status for all items.

ACCOUNT SERVICES

PROJECT FINANCING

We offer project financing to each customer with approved credit. When there is a job that a customer just can't get off the ground because they lack up-front capital, project financing through Elliott Electric Supply may be a great solution to keep everyone working.

REGIONAL ACCOUNT SERVICES

This isn't a specific service by itself, but rather a collection of services marketed to appeal to Regional/National customers who are looking for the same great service wherever they go. The brochure mentions Consistent Pricing, Job Storage, Enormous Inventory, Delivery Capabilities, Colored Wire, Project Management, Quotation Services and more!

COUNTER PINS

Counter PINs can be setup to secure customer accounts from being used without authorization. Anyone who places an order on the counter or comes to pickup a will call will be required to give the correct PIN to complete the transaction on the secured account. PINs can be used verbally or now with our app.

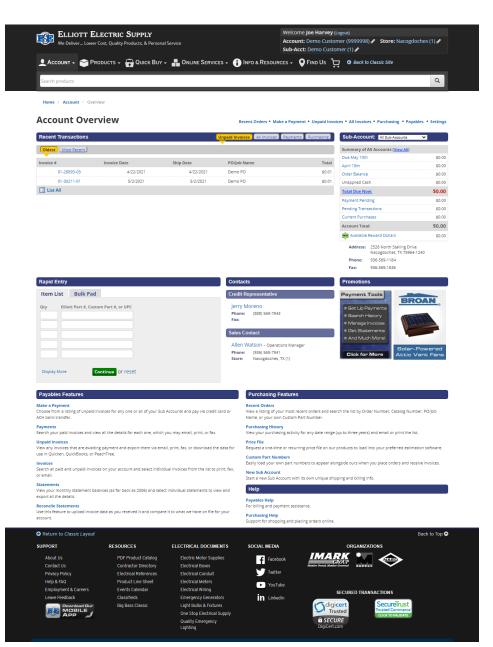
ELLIOTT REWARDS

Customers can earn a reward of \$0.10 for each and every invoice if they elect to receive invoices exclusively through email or EDI. The reward dollars can be applied to their account balance or redeemed in the form of MasterCard gift cards.



REAL-TIME ACCOUNT DATA

All of our customers' account balances and order details are available in real-time, online or on location.



PERSONAL SOLUTIONS

Personal Solutions



It'd be impossible to cover everything here, because every situation is unique. We bring advanced capabilities, eCommerce tools, employee resources, and professional know-how to manage each customer's specific needs of material inventory and maximize their projects efficiently, while minimizing their costs. If you need a specific software feature that we do not currently offer, we are happy to work with you to provide the capabilities you're looking for. We encourage you to bring any request, big or small, to our Computer Services department using any of the following: Our Comments & Suggestions Form on our website, email us at helpdesk@elliottelectric.com, or call us at 1-888-569-7181.





ELLIOTT REWARD\$











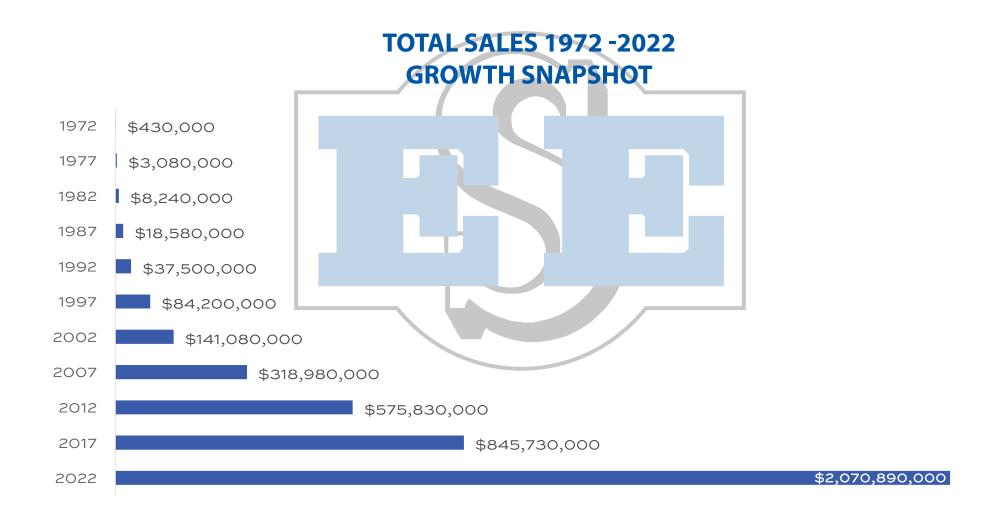






Since our beginning in Nacogdoches, Texas in 1972, we have now grown to over 170 locations in Arizona, Arkansas, Colorado, Georgia, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, Tennessee, and Texas.

With over 2,500 employees, Elliott Electric Supply is a regional leader in the electrical distribution and the industrial automation industry. The June 2022 issue of Electrical Wholesaling magazine ranked Elliott Electric Supply as the 9th largest distributor in the United States. We are committed to providing our customers with the most knowledgeable sales staff in the industry, to developing strategic partnerships with customers and manufacturers, and to constantly improve services and operations.



Abilene,TX
Alexandria, LA
Amarillo,TX
Andrews,TX
Arlington,TX
Athens,TX
Atlanta, GA
Austin(N.),TX
Austin RDC,TX
Austin(S.),TX
Avondale,AZ
Bartlesville,OK
Bastrop,TX

Baton Rouge, LA
Benton, AR
Bentonville, AR
Big Spring, TX
Borger, TX
Bossier City, LA
Bridgeport, TX
Brownsville, TX

Brownwood, TX

ElliottElectric.com

Bryan, TX Burleson, TX Cabot, AR Carlsbad,TX Carthage, TX Cedar Park, TX Cleburne, TX Clovis,TX Conroe,TX Conway, AR Corsicana, TX Covington, LA Dallas(E.),TX Dallas (W.), TX Deer Park RDC, TX Deer Valley, AZ

Denton,TX

Denver, CO

DFWRDC,TX

Dodge City, KS

Dripping Springs, TX

Edmond, OK El Dorado, LA Enid, OK Ennis,TX Fayetteville, AR Forney,TX Fort Smith, AR Fort Stockton, TX Fort Worth, TX Fort Worth (W.), TX Gainesville, TX Galena Park, TX Galveston,TX Georgetown, TX Gilbert, AZ Gonzalez, LA Granbury,TX Greenville, TX

Dumas,TX

Duncan, OK

Harlingen,TX Henderson, TX Hereford, TX Hobbs,TX Hope,TX Hot Springs, AR Houston, TX Houston RDC,TX Humble, TX Huntsville, TX Hutchinson, KS Jacksonville, TX Jasper, TX Kansas City, MO Katy,TX Kenedy, TX Kerrville,TX Kilgore, TX Killeen,TX

Lafayette, LA

Lancaster, TX Lawton, OK League City, TX Leesville, LA Lenexa, KS Little Rock, AR Little Rock (N.), AR Longview, TX Lubbock,TX Lufkin,TX Magnolia, TX Mansfield, TX Marble Falls, TX Marietta, GA Marshall, TX McAllen, TX McKinney,TX Mesa, AZ Midland,TX Mineral Wells, TX Monroe, LA Moore, OK

Mt.Juliet,TN Mt. Pleasant, TX Nashville, TN North Little Rock Nacogdoches, TX Natchitoches, LA New Braunfels, TX New Orleans, LA Newnan, GA Odessa, TX Oklahoma City, OK Palestine, TX Pampa, TX Paris,TX Pearland, TX Pearsall,TX Pecos,TX Phoenix, AZ Pine Bluff, AR Pineville, LA Plainview, TX Plano, TX

Pleasanton, TX Prosper,TX Pryor, OK Rockwall, TX Rogers, AR Rome, GA Roswell, TX Round Rock, TX Russellville, AR Ruston, LA Salina, KS San Angelo, TX San Antonio, TX San Antonio (N.), TX San Antonio RDC, TX San Marcos, TX Searcy, AR Shawnee, OK Sherman,TX Shreveport, LA Siloam Springs, AR Spring,TX

Springdale, AR Stafford, TX Stephenville, TX Stillwater, OK Stuttgart, AR Sulphur, LA Sulphur Springs, TX Sweetwater, TX Temple,TX Terrell,TX Texarkana, TX Tomball,TX Tucson, AZ Tulsa, OK Tyler,TX Uvalde, TX Vidalia, LA Waco, TX Waxahachie, TX Weatherford, TX West Monroe, LA West Wichita, KS

Wichita Falls, TX

